

FY2024 Results (From April 1, 2024 to March 31, 2025)

This is a translation of materials used for the analyst meeting held online, Japan on April 28, 2025

President Shigeru Kobayashi





This document contains forward-looking statements that are based on management's expectations, estimates, projection and assumptions that were available and reasonable at the time of release. Actual future results and trends may differ materially from those in the forecasts due to a variety of factors.

Agenda



Summary of Financial Results for FY2024 (Ended March 31, 2025)

Forecasts for FY2025 (Ending March 31, 2026)

Forecasts for Each Business Segment

Progress Toward the NGK Group Vision

Acquisition of Shares Deutsche KNM GmbH

Improving Enterprise Value

R&D/ Capital Expenditures & Depreciation Costs

Capital Policy/

Total Assets & Dividend/ Summary of Cash Flow

Summary of Financial Results for FY2024



	(Bln. Yen)	FY2023	Forecasts In October	FY2024	YOY Change FX Impact Growth ratio
Net sales		578.9	620.0	619.5	+16.3 +7%
Operating Income		66.4	78.0	81.2	+8.4 +22%
Ordinary Income		63.0	74.0	78.2	+24%
Net income Attributable to Owners of the Parent		40.6	53.0	54.9	+35%
Exchange Rate	USD EUR	144 yen 157 yen	147 yen 161 yen	152 yen 164 yen	+8 yen +7 yen

Both Sales and Income have increased, and Sales have reached a record-high.

■ Environment	Sales decreased due to deteriorating market conditions in China, Southeast Asia, and Europe,
	despite the positive effect of the yen's depreciation. Operating income have increased mainly due
	to cost reductions and improved selling prices.

- Digital Society

 Both sales and income have increased fueled by concentrated shipments of SPE related and increased demand of piezo actuator for HDD driven by robust investments in Data Centers.
- Energy & Industry For insulators, domestic and overseas demand remained strong.

 The deficit associated with NAS® batteries, for which demand had been expected to increase, widened as a result of the slowdown in overseas projects, in addition to the write-down of inventories.

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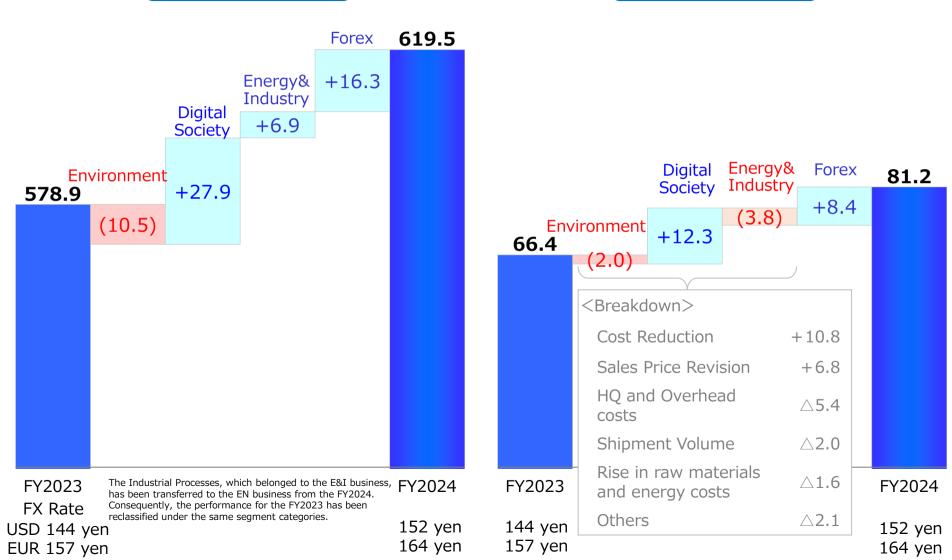
Change Analysis for FY2024



(Bln.Yen)







Forecasts for FY2025

NGK

	(Bln. Yen)	FY2024	FY2025	YOY Change FX Impact Growth Ratio
Net sales		619.5	630.0	(33.0) +2%
Operating Ind	come	81.2	75.0	(13.1) (8%)
Ordinary Income		78.4	70.0	(11%)
Net income Attr to Owners of the		54.9	55.0	+0%
Exchange	USD	152 yen	135 yen	(17 yen)
Rate	EUR	164 yen	155 yen	(9 yen)
	1.12	and the second second second	II CDE III	

Higher sales mainly driven by the SPE related, but lower income due to the stronger yen and the tariffs impact.

■ Environment	Despite the recovery of demand for trucks and off-road mobility, and the improvement in sales
	prices, sales will decrease due to the stronger yen. Income will decrease due to the burden of the
	development costs spent on the Carbon Neutral business.
- District Contains	

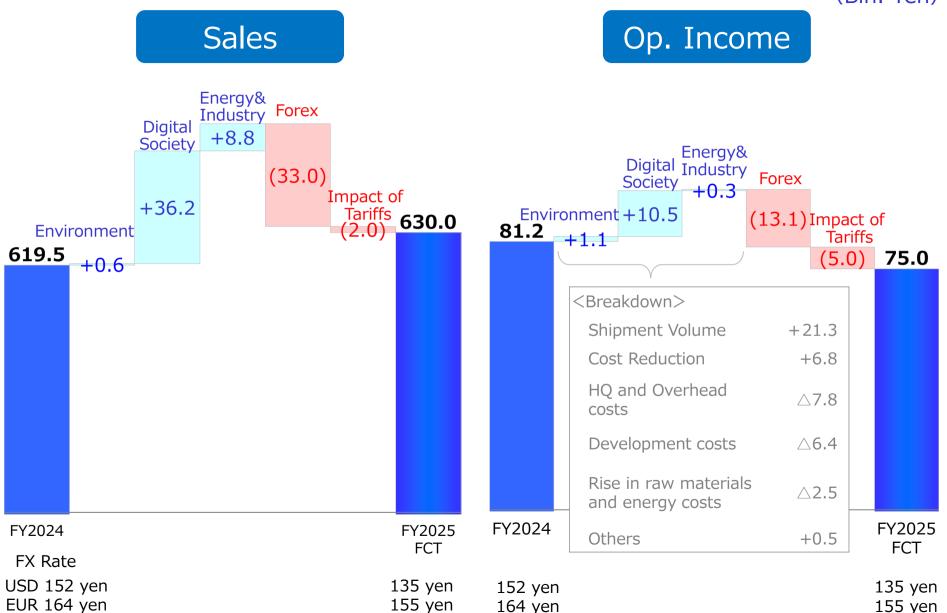
- Digital Society Demand for semiconductor manufacturing equipment is expected to grow significantly in the wake of an increase in semiconductors for AI. Both sales and income are expected to increase.
- Energy & Industry For Insulators, sales of products made at Chita Plant, whose closure has been determined, will decrease. Due to the slowdown in demand for NAS® batteries, part of the manufacturing processes at plants have been suspended, leading to the forecast of a continued deficit.

**Regarding the acquisition of Deutsche KNM GmbH into the NGK Group agreed upon February 2025, the necessary procedures are being carried out towards its completion, but it is not yet reflected in the above forecast.

Change Analysis for FY2025



(Bln. Yen)



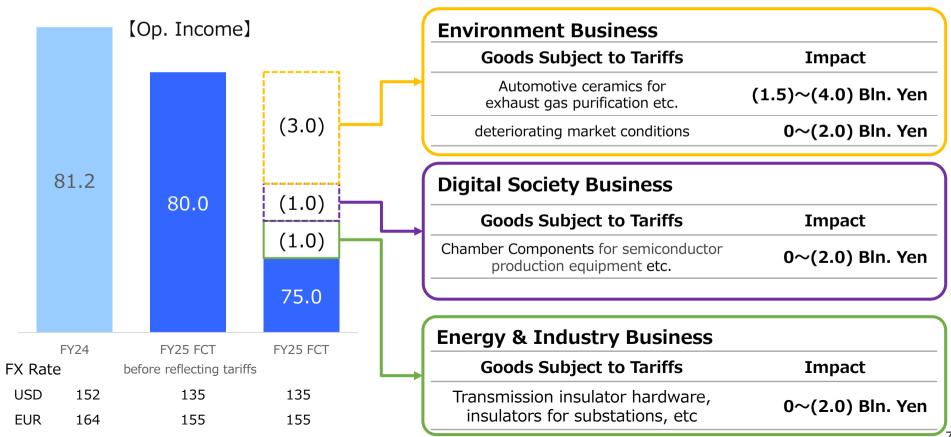
Impact of U.S. Tariffs (FY2025)



Assumptions regarding tariffs and their associated market impacts

- A negative impact of 5.0 billion yen has been reflected in the financial results forecast as an anticipated tariff risk based on the Company's sales channel and product items. The Company is currently negotiating with business partners while closely monitoring the developments.
- ✓ Calculate the impact amount from the currently implemented additional tariffs (Assuming the 10% reciprocal tariffs continues)
- ✓ We assume a 10% decline in new vehicle sales in U.S. due to a deterioration in business sentiment, triggered by the imposition of new tariffs.

(Due to the current difficulty in forecasting impact in the market conditions for semiconductor production equipment, these changes are not reflected in the forecast figures.)



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Forecasts for the Environment (EN) Business

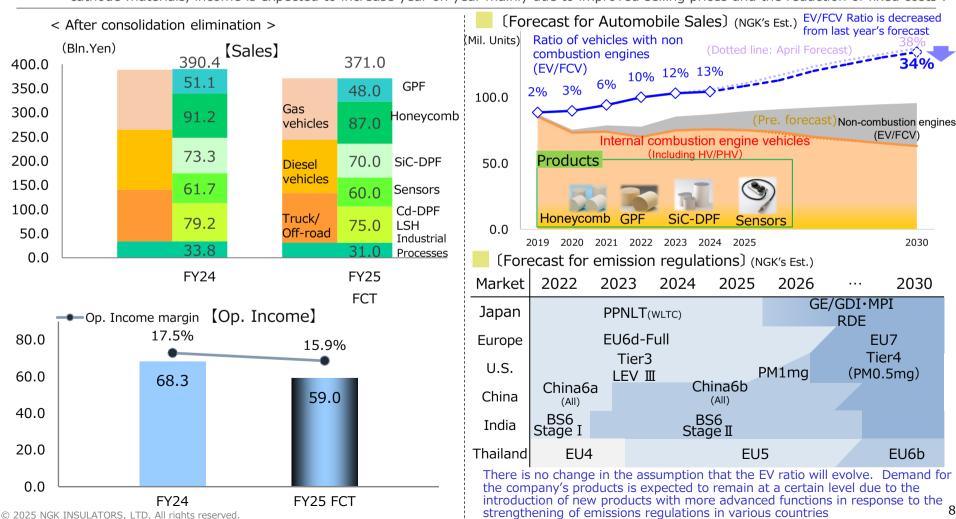


Automotive related

• Despite a recovery in truck and off-road demand and an increase in demand due in part to improved selling prices, sales are expected to decline due to the impact of the strong yen compared to the previous year. In addition to the impact of the strong yen, the focus on research and development expenses related to carbon-neutral (CN) projects such as DAC (Direct Air Capture) is expected to lead to a decrease in income compared to the previous year.

Industrial Processes

• Although sales are forecast to decrease slightly year on year primarily due to a decline in demand for furnaces for Lithium-ion battery cathode materials, income is expected to increase year on year mainly due to improved selling prices and the reduction of fixed costs .



Forecasts for the Digital Society (DS) Business



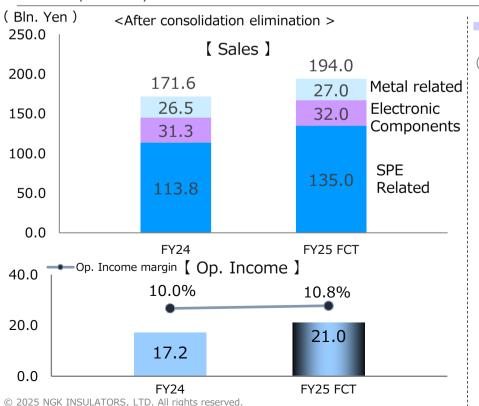
- SPE Related (Components for semiconductor production equipment)
 - Demand related to AI semiconductors will intensify. Both sales and income are expected to increase on a full-year basis as the semiconductor equipment market starts to recover, leading to increased capital investment by major semiconductor manufacturers.

Electronic Components

- Sales and income of piezoelectric actuators for HDDs are expected to increase due to the stable product demand driven by strong investment in data centers. Additionally, due to the exchange rate effects, both sales and profit are expected to increase.
- Although the market for ceramic packages for crystals is gradually recovering, the adjustment of inventory continues to result in a deficit. There is no change in the long-term market growth expectations. Aiming to contribute to an income increase at an early stage when the market recovers, we will proceed with consolidating unprofitable items and enhancing the competitiveness of products, including the approval of new small-sized products.
- DCB and AMB substrates for power semiconductor modules will also see demand fail to reach the initial assumption due to the slower progress of EV adoption, and their deficit is expected to persist. The DS Business will closely examine market trends to ascertain the timing to resume postponed capital investments.

Metal Related

• Demand is expected to remain strong, especially in the automotive industry. Sales and profits are expected to be in line with the previous year.



Capital investment amount for DS business (approval basis)



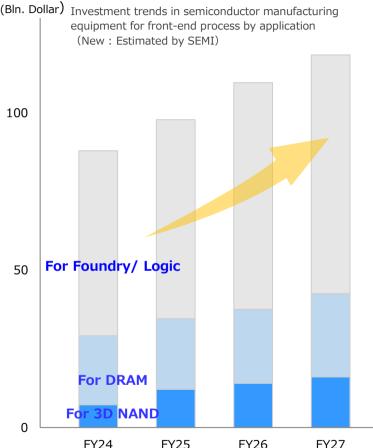
Although investment plans for DCB and AMB substrates will be revised in line with a delay in the shift to EVs, the DS Business has plans for a large-scale capital investment to capture brisk digital-related demand.

The future perspective for the DS Business



■ The future perspective for Components for Semiconductor Production Equipment (SPE)

(NGK's forecast for the demand of SPE related)



With the current semiconductor supply-demand adjustment, WFE investments have gradually recovered since the second half of March 2025. The market is expected to further expand on the back of growth in servers for AI and AI-embedded devices, as well as the localization of semiconductor production to be promoted by each country.

■ Product groups of the Digital Society (DS) business contributing to AI-related demand

The DS Business aims to not only capture SPE demand by leveraging needs for AI but also further enhance the earnings of product groups geared towards a digital society.

Bonded Wafer for SAW Filter Application



One of the electronic components employed in smartphones and other wireless communication devices, this product is tasked with extracting radio waves in specific frequencies and improves communication quality. This product is increasingly adopted for products such as high-end smartphones that incorporate AI.

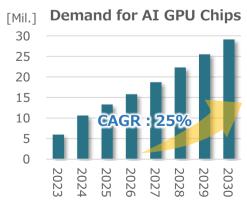
Total demand for high-performance filters 50 40 30 20 CAGR: 10% 10 2022 2023 2024

(Source)Complied by Navian (May 2024,August 2024) and OMDIA Report (May 2024, February 2025) and NGK's Est

HICERAM Carrier



It supports packages when chiplets integration is performed using the FOWLP (Fan-Out Wafer Level Package) method in semiconductor manufacturing.



(Source) Complied by Fuji Chimera Research Institute, Inc.

"Outlook of Semiconductor Advanced Packaging Market "

Forecasts for the Energy & Industry Business

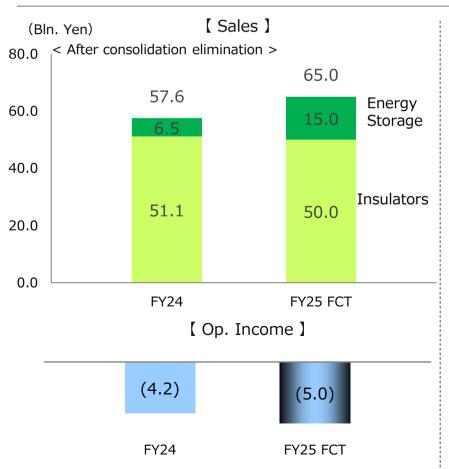


Insulators

• Overseas, in the U.S. and Australia, renewable energy-related investments remain strong. Sales and income are expected to decline due to a decrease in volume at the Chita Plant, which is scheduled for closure, and the impact of the strong yen, although in Japan, capital investment has progressed as planned as a result of the revenue cap system for general electricity transmission and distribution utilities.

Energy Storage

• The deficit is expected to continue due to the temporary suspension of part of the production at the NAS Komaki Plant, although sales are expected to increase mainly due to shipments for projects in Japan.



■ Energy Storage Business Status and Outlook

- •Through the BASF, the Company has also taken measures to capture future demand in expectation of a significant increase in demand over the medium-to long-term for long-hour storage batteries, which will be necessary for adjusting renewable energy as investment increases in green energy in response to the momentum of decarbonization.
- •The Company had received an order for the first half lot of a large-scale project by HH2E, a German green hydrogen company. However, the largest shareholder withdrew its plan for additional financing. In response, in November 2024, HH2E applied for a turnaround procedure, called "Self-Administration" under German bankruptcy law (the company continues to operate based on a turnaround plan approved by the court).
- •Since receiving the order for the second half lot of the project, for which manufacturing was scheduled for the current fiscal year, we temporarily suspended part of the production at the NAS Komaki Plant in March 2025, and also wrote down inventories held in the financial statements for the fiscal year ended March 2025. Part of the manufacturing processes will remain in a state of production suspension for the time. Accordingly, the deficit is expected to continue into the fiscal year ending March 2026.
- •On the other hand, expectations demand for long-duration energy storage (LDES) remain so high that the business scale is projected to become considerable. We are inviting BASF and other companies to join the planning and are negotiating to boost supply capacity and reduce costs.

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Progress Toward the NGK Group Vision

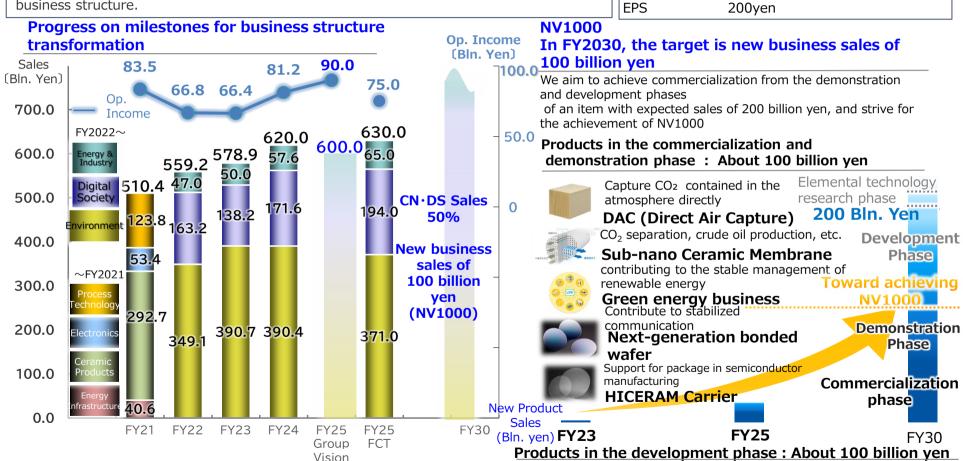


NGK Group Vision: Road to 2050

Envisioning the future society of 2050, we will seize the enormous trends of rapid advancement toward the realization of carbon neutrality and a digital society as an opportunity for new development and work on promoting Five Transformations: (1) Promotion of ESG management, (2) Profitability improvement, (3) Focus on R&D, (4) Focus on commercialization, and (5) DX (digital transformation). We are transforming our business structure.

NGK Group Vision Targets for FY2025

600 billion yen Sales Op. Income 90 billion ven Net income 60 billion ven **ROE 10%** Capital Policy Dividend Payout Ratio 30%



Whereas net sales achieved the fiscal 2025 performance target set forth in the Group Vision, operating income failed to meet the publicized target primarily due to cost increases associated with inflation and the impact of tariffs, the failure to improve unprofitable businesses.

Hydrogen, Methanation related CN Renewable and New energy related

Semiconductors, SPE related Smartphone, Communication (Optical, Next-generation) related 12

DS

Acquisition of Shares in the Germany Company Deutsche KNM GmbH



Acquisition of Shares	All shares of Deutsche KNM GmbH ("DKNM") held by KNM Process Systems Sdn Bhd
Acquisition costs	€270 million
DKNM	Holding company of BORSIG GmbH ("BORSIG")
BORSIG	Substantial acquisition target(7 companies included BORSIG) A manufacturer of machinery and equipment, including heat exchangers and membrane systems, with five business locations in Germany
Headquarters	Berlin, Germany
Established	In 1837: Founded as a steam locomotive manufacturer (the largest European company in this field before the war)
Business	Five businesses: heat exchangers for petrochemical, steel, and thermal power generation; compressors; membrane equipment; valves; and after-sales service
Number of Employees	Approximately 500
Sales	€233 million (for the year ending December 31, 2023)

■ Capital Relationship





Contractual acquisition target Deutsche KNM GmbH

Substantial acquisition target BORSIG GmbH





Pressure vessels and heat exchangers



Compressors for process gases



Process and membrane technology



Valves and ball valves



Power plant services and energy plant engineering

Synergy between NGK Group and BORSIG





 Will invest management resources in the business development of sub-nano ceramic membranes in the CN field.



BORSIG

Possesses engineering capabilities in the business centered on heat exchangers

Possesses a global customer network in the equipment business



◆Sub-nano Ceramic Membrane

Taking on the challenge of realizing separation at the molecular level

Separation of CO₂ from exhaust gas from plants and power stations, and separation, refining, etc. in CO₂-derived fuel synthesis processes.

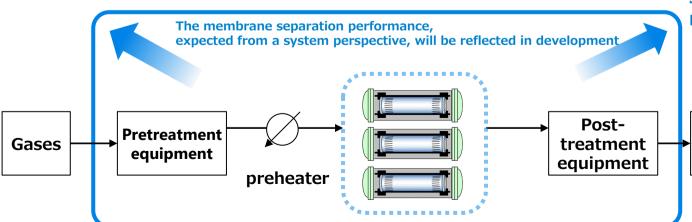


■ BORSIG'S Process and membrane technology Business

Business expansion and actual installation of membrane equipment using in-house envelope-type organic membranes.

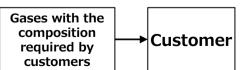
A business model based on customized support for each customer, maintenance that contributes to sales and income increases. and garnering customer trust

Expected Effects of NGK Group's Membrane Separation Business



Expand the business scope to include all membrane equipment

Utilize the global customer network



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Improving Enterprise Value



- Enhance capital profitability via corporate management that is conscious of the formula,
 Equity spread = ROE Cost of shareholders' equity.
- Ensure growth potential through advancing business portfolio management, and investment in intellectual capital (R&D, etc.) and human capital for growth.
- Upgrade non-financial value primarily via an effort to reduce environmental footprint and respect human rights.

After-tax
Debt Cost
Capital Cost

D/E Ratio
WACC
Pre-tax WACC

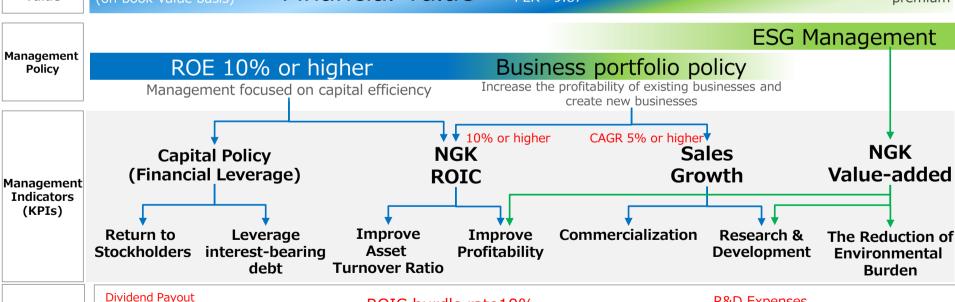
After NGK's Capital Cost
1.0%

8.0%(CAPM)
0.35

8.0%(CAPM)
0.35

9.0%(Hurdle rate)





Performance target for 2030 Ratio30%
DOE3%
(3-year average)
+
Acquire treasury

shares flexibly

Maintain Financial soundness D/E Ratio 0.4 ROIC hurdle rate10%

Capital Operating turnover rate X margin 0.67 or higher 15% or higher

(FY2025 Performance Targets)

NewValue1000
New products Sales 30
100 billion yen or higher
(DS50%,CN30%)

R&D Expenses
Inject
300 billion yen over
10 years
(80% or more
to be invested in CN & DS)

CO₂ Emissions a reduction of 50% compared with 2013

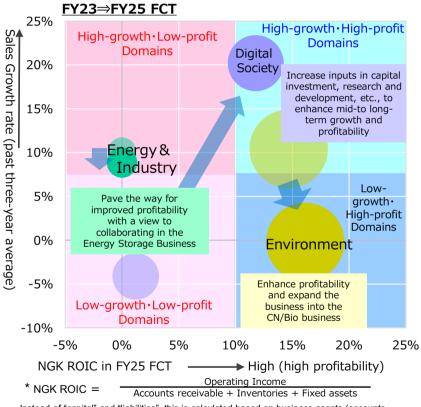
Capital Profitability and Growth Potential of Existing Business



Business portfolio policy

- Portfolio management pivoting on profitability and growth
- Scrutinize each product by using NGK-version of ROIC of 10% and a sales growth rate of 5% as the criteria.
- Consider deciding whether or not to continue the business

Business portfolio for each segment



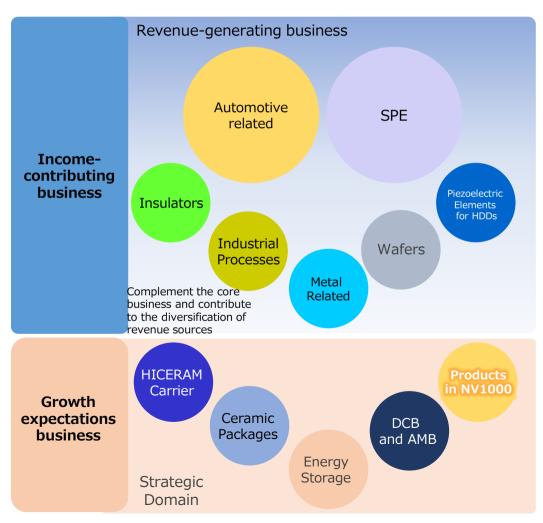
Instead of "capital" and "liabilities", this is calculated based on business assets (accounts receivable, inventories, fixed assets) that can be managed by business divisions

In the Environment Business, the industrial process Engineering Division will be incorporated, and the business will be converted into the CN/Bio business.

In the Digital Society business, we will expand the business with input including in-organic to meet high growth expectations.

Current Evaluation of each business (Image)

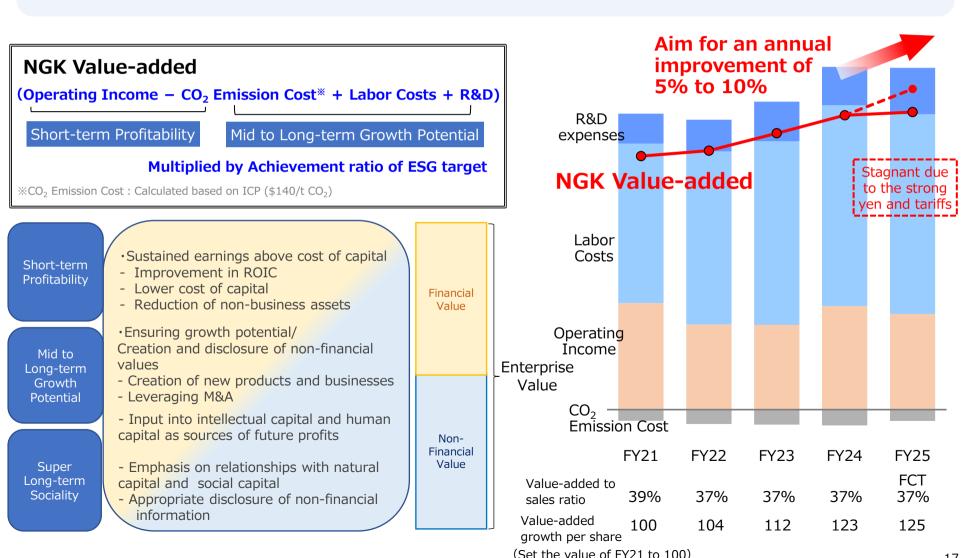
By allocating funds generated primarily from the automotive-related business to investments in high-growth expectations business SPE and other DS product groups, as well as the development of CN/DS products, we aim for sustainable profit growth.



NGK Value-added



Increase enterprise value from both financial and non-financial perspectives by enhancing NGK Value-added (a management indicator that considers future growth and sustainability as well as profitability).



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Initiatives for Growth



► April 2025 Revised personnel system for key positions

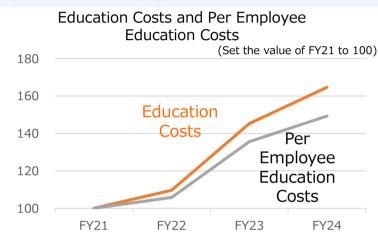
We will accelerate the transformation toward the business restructuring set forth in the Group Vision by promoting self-driven actions by employees and encouraging them to take on new challenges.

Overview of New personnel system

Overview of New personnel system				
Grade	 Shifted to a system that enables diverse human resources to fully demonstrate their skills by establishing job grades for multiple career tracks. Determine job grades and compensation based on duties rather than past performance. Abolished the mandatory retirement age for managerial personnel and introduced a maximum six-year term of office in a manner that strikes a balance between maintaining the motivation of veteran personnel and transferring authority to younger staff. 			
Compensation	- Raised the annual income level by roughly 10%.			
Evaluation	- In addition to a performance evaluation, newly added a competency-based behavioral evaluation for an assessment based on two criteria			
Placement	- Expand in-house recruitment and scouting system			

▶Expand Educational Inputs

Expand and reinforce training options, including job expertise, digital transformation(DX), enhancement of management skills ,compliance and more. The Company continuously enhance educational inputs to promote the improvement of employees' abilities and mindset."



► Change in Employee Engagement(FY22→FY24)

Improvement in the level of activity is progressing in all items, and the score related to Γ opportunities to "tale on challenges". "utilization of diversity "are also focused on achieving their goals.



▶July 2025 Co-creation Center is scheduled to begin operations

A communication hub that respects diversity and encourages taking on challenges



■ Open Innovation

The objective is co-creation and the development of new ideas. A venue that fuses knowledge from within and outside the Company for the creation of new value. Take on with diverse perspectives and a free imagination and aim to give shape to innovation and possibilities for the future.

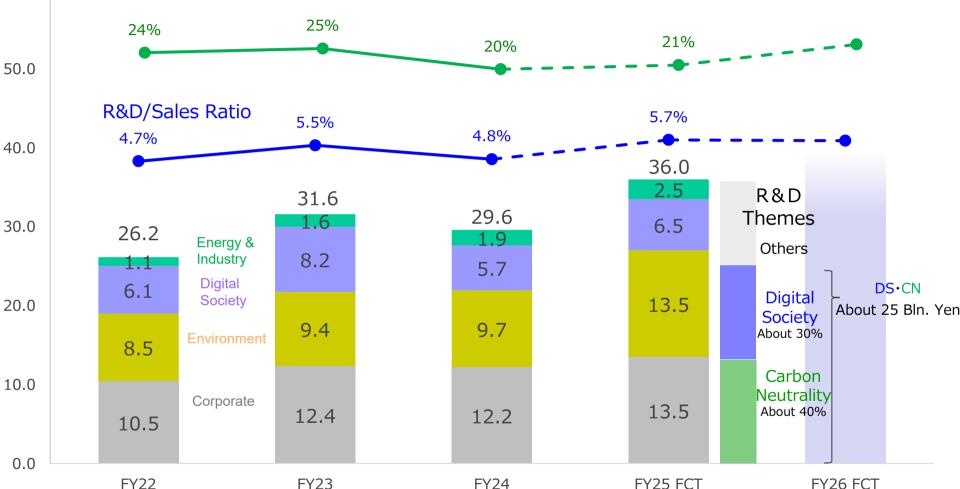
■ Group Identity

A place to share the NGK Group's philosophy, vision, and its history of taking on challenges, and generate communication. Foster the pride, creativity, and can-do spirit of NGK Group

R&D Input







- FY22 FY23 FY24 FY25 FCT F
 In order to achieve NV1000, we expect to continue record high R&D spending, especially on CN and DS.
- Integrate membrane-related development activities into EN. Speed up development, centered on DAC and membrane, with the aim of shifting the business to the CN field.
- Continuing enhance our own technologies, the Corporate NV Creation, the Corporate R&D and the Corporate Manufacturing Engineering coordinate and proceed with the development of new products in each theme steadily. Simultaneously, actively acquire technologies and resources from outside.

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Capital Expenditures & Depreciation Costs



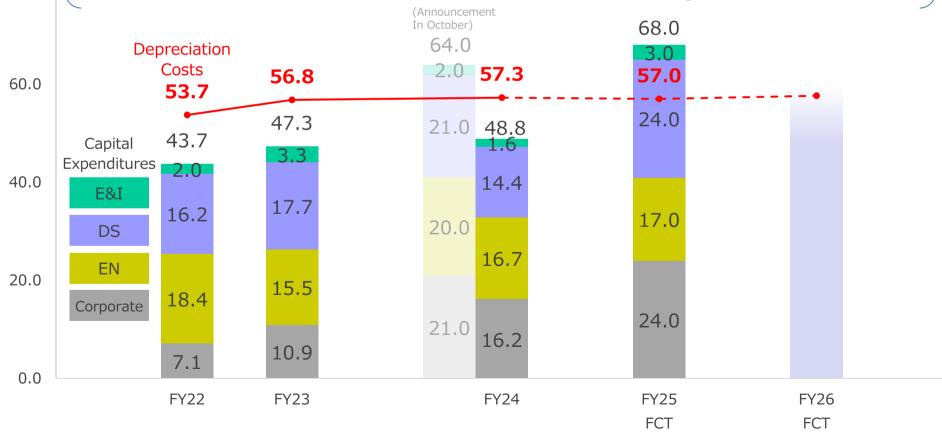
(Bln. Yen)

Invest funds for expanding sales and income of existing business mainly in DS and creating new businesses related CN.

100.0

80.0

- Capital expenditures for the fiscal year ended March 2025 fell short of the forecast mainly due to the delayed acceptance inspection of a new R&D building and co-creation facility. In FY 2025, we will make an investment of 68 billion yen mainly for production increases in the Digital Society Business.
- The Nagoya Site will be rebuilt to expedite development.(Head Office)
 Proceed with the expansion of development- and trial-production lines for accelerating the development of DAC
 and each type of separation membrane, in addition to the construction of a new R&D building for the development
 of DS-related products.
- Also promote environmental investment to reach net zero CO_2 emissions. Establish internal carbon pricing (ICP) and judge the economic rationale if investments while factoring in the cost of CO_2 emissions.



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Capital Policy



Estimation of the NGK's Capital Cost

1.1%

0.35

6.2%

8.0%(CAPM)

9.0%(Hurdle rate)

After-tax

Debt Cost

D/E Ratio

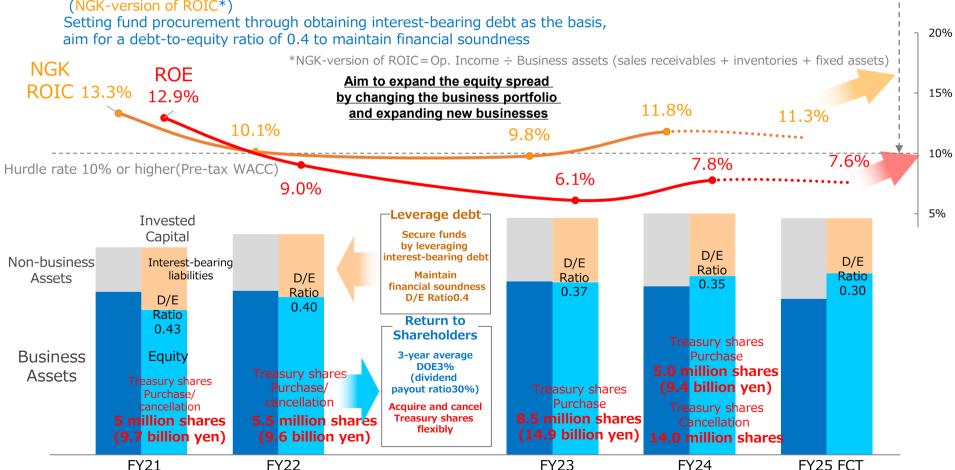
WACC

Capital Cost

Pre-tax WACC

- Ensure profitability exceeding capital costs and financial soundness at the same time. Focus on capital efficiency with ROE as a management indicator and utilization of interest-bearing debt
- Proactive shareholder returns from a medium- to long-term perspective
 Pay dividends while targeting a three-year average payout ratio of 30% and a three-year average DOE of 3%, and acquire and cancel treasury shares in a flexible manner.
- Keep the income rate, assets turnover and financial leverage at healthy levels consistent with business strategy

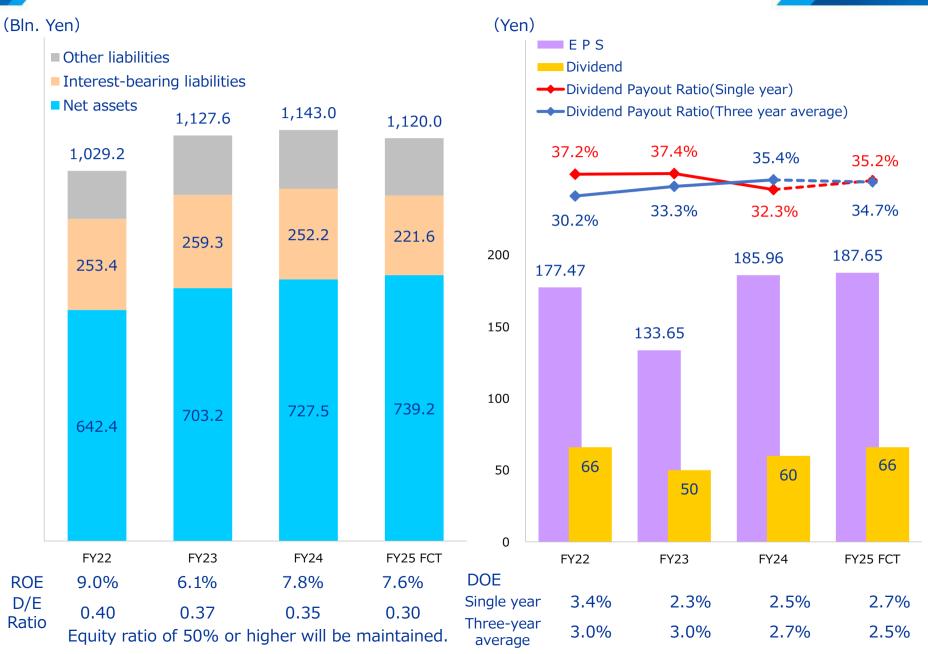
Adopted ROIC, which is highly related to ROE, as an internal management indicator (NGK-version of ROIC*)



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Total Assets & Dividend



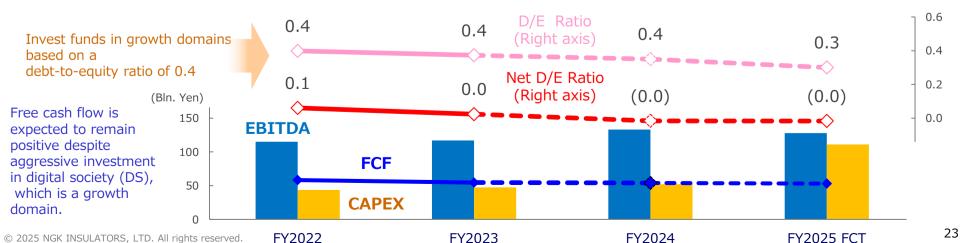


Summary of Cash Flow



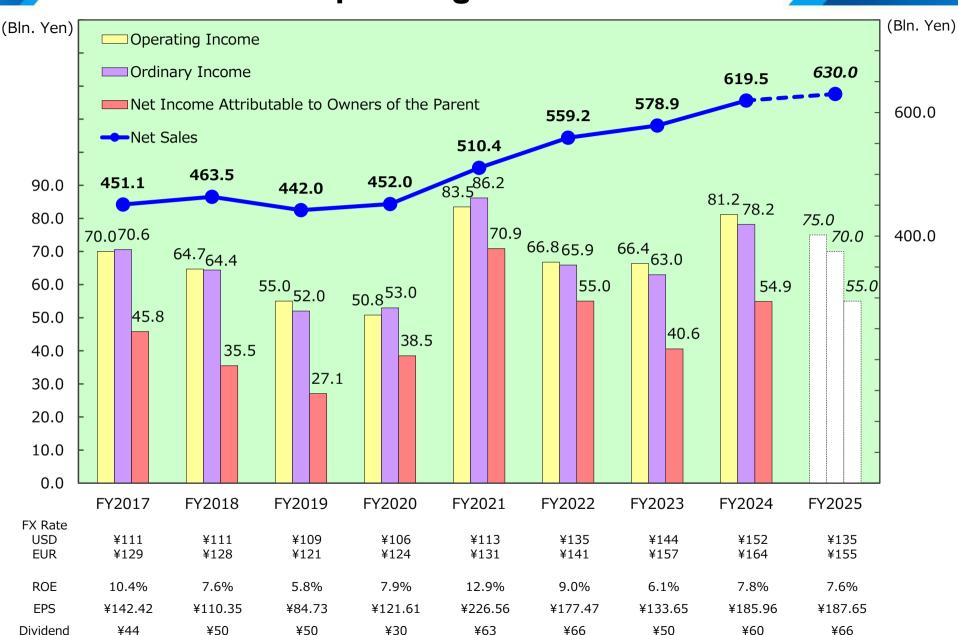
(Bln. Yen)	FY22	FY23	FY24	FY25 Forcast
Operating Activities	97.9	99.2	96.7	128.0
Investing Activities	(52.0) Investment (43.1)	(68.6) Investment (45.1)	(55.1) Investment(43.7)	(75.0) Investment(68.0) Acquisition of BORSIG(43.0)
Financing Activities	(34.6) New loans +29.6 Repayment (32.8) Treasury shares Purchase (9.6)	(36.1) New loans +34.5 Repayment (36.4) Treasury shares Purchase (14.9)	(34.2) New loans +25.0 Repayment (31.8) Treasury shares Purchase (9.4)	(46.2) New loans +25.0 Repayment (52.4)
Effect of Exchange Rate Changes on Cash & Cash Equivalents	2.6	8.1	(1.1)	0.5
Net Increase (Decrease) in Cash & Cash Equivalents	14.0	2.6	6.3	7.3
Cash & Cash Equivalents at End of Period	168.9	171.4	177.7	185.0

 $\ensuremath{\mathbb{X}} \mbox{Reflecting}$ the acquisition of DKNM's shares in the financial plan.



Consolidated Operating Results





Sales by Product (Annual)





<after consolidation="" elimination=""></after>	FY2022	FY2023	FY2024	FY2025 FCT
Honeycomb filters	81.3	90.1	91.2	87.0
GPF	36.8	49.8	51.1	48.0
Cd-DPF·LSH	84.3	85.5	79.2	75.0
SiC-DPF	59.7	71.9	73.3	70.0
Sensors	58.7	64.6	61.7	60.0
Industrial Processes	28.3	28.8	33.8	31.0
Environment Business*	349.1	390.7	390.4	371.0
SPE related	107.0	86.5	113.8	135.0
Electronics components	28.6	26.1	31.3	32.0
Metal related	27.6	25.6	26.5	27.0
Digital Society Business	163.2	138.2	171.6	194.0
Energy Storage	2.7	2.1	6.5	15.0
Insulators	44.2	47.9	51.1	50.0
Energy & Industry Business	47.0	50.0	57.6	650
Total	559.2	578.9	619.5	630.0

[%]The Industrial Processes, which belonged to the E&I business, has been transferred to the EN business from the FY2024. Consequently, the performance for the FY2022 and the FY2023 has been reclassified under the same segment categories.

Sales by Product (Semi Annual)



(Bln. Yen)

			2 (Billi Fell)	
	FY2024		FY2025 Forecast	
After consolidation elimination>	1H	2H	1H	2H
Honeycomb filters	45.6	45.7	43.0	44.0
GPF	25.0	26.1	24.0	24.0
Cd-DPF·LSH	41.1	38.2	36.0	39.0
SiC-DPF	36.8	36.5	37.0	33.0
Sensors	30.2	31.5	31.0	29.0
Industrial Processes	13.7	20.0	13.0	18.0
Environment Business	192.3	198.0	184.0	187.0
SPE related	50.6	63.3	67.0	68.0
Electronics components	15.7	15.6	14.5	17.5
Metal related	121.9	13.6	12.5	14.5
Digital Society Business	79.1	92.4	94.0	100.0
Energy Storage	2.4	4.1	8.0	7.0
Insulators	24.4	26.6	24.0	26.0
Energy & Industry Business	26.9	30.7	32.0	33.0
Total	298.4	321.2	310.0	320.0



Corporate Name to Change from April 2026

NGK INSULATORS to beco

NGK



Accelerate business structure transformation initiatives to achieve the NGK Group Vision.

The Company resolved to change its trade name(company name) at a meeting of the Board of Directors held on January 31,2025.

**Subject to the approval at the 159th Annual Shareholder's Meeting set for June 26, 2025.

New Company Name NGK Corporation Planned date of change April 1, 2026

- ▶ The NGK Group Vision presents the Company's ideal vision for what the Company wants to be as "A company to contribute to carbon neutrality and digital society with our unique ceramic technologies." In order to realize this vision, the Company will change its company name with the intention to accelerate its business structure transformation initiatives.
- ► The Company will unify its name in both Japanese and English as "NGK" and work to further enhance its brand recognition in Japan and overseas.

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The purpose of this brief is information disclosure for better understanding of NGK Group's policies, projections and financial condition.

This brief does not solicit buying and selling of NGK's shares.

The figures included in this brief, including the business performance targets and figures, are all projected data based on the information currently available to the NGK Group, and are subject to variable factors such as economic conditions, competitive environments and future demands.

Accordingly, please be advised that the actual results of business performance may differ substantially from the projections described here.



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