

Company Name: NGK INSULATORS, LTD.  
 Listing Code: 5333  
 Stock Exchange Listings: Tokyo and Nagoya  
 Representative: Taro Kato (Mr.)  
 President  
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### **Notice Regarding Revisions of Business Forecasts**

NGK INSULATORS, LTD. does hereby advise that it has revised the business forecasts for fiscal 2012 announced on October 31, 2012 in light of recent performance trends.

#### 1. Revisions to Business Forecasts

Forecast consolidated financial results for fiscal 2012 (April 1, 2012 to March 31, 2013)

|   | Net sales                  | Operating income          | Ordinary income           | Net income (loss)         | Net income (loss) per share |
|---|----------------------------|---------------------------|---------------------------|---------------------------|-----------------------------|
| Previous forecast (A)                                   | Millions of yen<br>255,000 | Millions of yen<br>23,000 | Millions of yen<br>24,000 | Millions of yen<br>16,000 | Yen<br>49.00                |
| Revised forecast (B)                                    | 245,000                    | 18,000                    | 19,000                    | 10,000                    | 30.63                       |
| Change (B - A)  | (10,000)                   | (5,000)                   | (5,000)                   | (6,000)                   | -                           |
| Percentage-change (%)                                   | (3.9)                      | (21.7)                    | (20.8)                    | (37.5)                    | -                           |
| For Reference: Results from previous year (fiscal 2011) | 248,948                    | 26,504                    | 29,120                    | (35,351)                  | (108.27)                    |

Note: Results from the previous year reflect changes in accounting policies that have been retroactively applied.

#### 2. Reasons for revisions

Net Sales will fall below the previous projections in each segment. The major reason for the downward revision in forecast results is a significant decline in the sale of automotive ceramic products within our Ceramics Products Business resulting from the sluggish auto market in Europe as well as a rapid decline in truck sales in North America. As regards our Electronics Business, sales demand for ceramic products for semiconductor manufacturing equipment, which was expected to recover in the second half of the fiscal year, also remains stagnant. Further, a decline in sales revenues for our Power Business is also forecast as a result of decreasing demand for insulators in China.

In terms of profits, operating income and ordinary income are projected to be lower than previous forecasts due to a decline in profitability resulting from lower revenues. Net income is projected to be much lower than previous forecasts, due to the addition of an impairment loss on the fixed assets of our insulator production companies in China during the third quarter.

Business forecasts are based on information available at the time of the release, but are subject to many uncertainties. Actual results therefore may vary from forecasts due to changes in business conditions and other factors. Your understanding is appreciated.

(reference)

January 31, 2013  
NGK INSULATORS, LTD.

Consolidated Results – Segment Information  
(After Elimination of Inter-Segment Transactions)

(Billions of yen)

|                         | FY 2011<br>ended March 31, 2012<br>Results |
|-------------------------|--|
| Total                   |  |
| Consolidated Sales      | 248.9                                      |
| Consolidated Op. Income | 26.5                                       |
| Op. Income Ratio        | 11%  |

| FY 2012<br>ending March 31, 2013 |                     |
|----------------------------------|---------------------|
|                                  | : Previous Forecast |
| 255.0                            | 245.0               |
| 23.0                             | 18.0                |
| 9%                               | 7%                  |

Power Business

|                         |        |
|-------------------------|--------|
| Consolidated Sales      | 56.7   |
| Consolidated Op. Income | (11.8) |
| Op. Income Ratio        | –      |

|       |       |
|-------|-------|
| 56.0  | 55.0  |
| (5.0) | (6.0) |
| –     | –     |

Ceramic Products Business

|                         |       |
|-------------------------|-------|
| Consolidated Sales      | 134.1 |
| Consolidated Op. Income | 33.3  |
| Op. Income Ratio        | 25%   |

|       |       |
|-------|-------|
| 145.0 | 140.0 |
| 27.0  | 24.0  |
| 19%   | 17%   |

Electronics Business

|                         |      |
|-------------------------|------|
| Consolidated Sales      | 58.2 |
| Consolidated Op. Income | 4.9  |
| Op. Income Ratio        | 8%   |

|      |      |
|------|------|
| 54.0 | 50.0 |
| 1.0  | 0.0  |
| 2%   | 0%   |